SYLLABUS Academic year 2024-2025 Year of Study II / Semester I

1. Information on academic program

| 1.1. University | "1 Decembrie 1918" University of Alba Iulia |
|--|---|
| 1.2. Faculty | Faculty of Economics |
| 1.3. Departament | Business Administration and Marketing |
| 1.4. Field of study | Business Administration |
| 1.5. Cycle of Study | Bachelor |
| 1.6. Academic program / Qualification/ ESCO Code | Business Administration / 242102 Process improvement specialist, 242104 Process manager, 242110 Specialist in planning, control, and reporting of |
| | economic performance; ESCO Code 2421 - Management and Organisation |
| | Analysts |

2. Information of Course Matter

| 2.1. Course | | Banks and Banking Operations | | 2.2. Cod | e | BA214 | | | |
|-----------------------|----|------------------------------|-------------------------------|--|-------------|-------|---|---|--|
| 2.3. Course Leader | | Assoc.Prof. PhD. Iuga Iulia | | | | | | | |
| 2.4. Seminar Tutor | | | Assistant PhD. Ciolomic Ioana | | | | Assistant PhD. Ciolomic Ioana | | |
| 2.5. Academic Year | II | 2.6. Semester | I | 2.7. Type of Evaluation (E – final exam/ CE colloquy examination continuous assessment | - / CA - | Е | 2.8. Type of course (C– Compulsory, Op – optional, F - Facultative) | С | |

3. Course Structure (Weekly number of hours)

| 3.1. Weekly number of | 3 | 3.2. course | 2 | 3.3. seminar, laboratory | 1 |
|---|----|-------------|----|--------------------------|-------|
| hours | | | | | |
| 3.4. Total number of | 42 | 3.5. course | 28 | 3.6. seminar, laboratory | 14 |
| hours in the curriculum | | | | | |
| Allocation of time | | | | | hours |
| Individual study of readers | | | | | 36 |
| Documentation (library) | | | | | 15 |
| Home assignments, Essays, Portfolios | | | | | 30 |
| Tutorials | | | | | - |
| Assesments | | | | | 2 |
| Other academic activities (study visits, mentoring, projects) | | | | - | |

| 3.7 Total number of hours for individual study (a+b+c) | 81 |
|---|-----|
| 3.8 Total number of hours for academic activities (d+e+f+3.4) | 44 |
| 3.9 Total number of hours per semester (3.7+3.8) | 125 |
| 3.10 Number of ECTS | 5 |

4.Prerequisites (where applicable)

| 4.1. curriculum-based | - |
|-----------------------|---|
| 4.2. competence-based | |

5. Requisites (where applicable)

| 5.1. course-related | - for courses: slides, informative materials - technical equipment: laptop, video projector |
|-------------------------------|---|
| 5.2. seminar/laboratory-based | - for seminar: informative materials - technical equipment: laptop, video projector |

6. Specific competences to be acquired (chosen by the course leader from the program general competences grid)

| Competences/Study results | C1. Knowledge, understanding of the basic concepts, theories and methods of the field and area of specialization; their proper use in professional communication |
|---------------------------|--|
| | C2. Using basic knowledge to explain and interpret various types of concepts, situations, |
| | processes, projects, etc. associated with the field |
| | C5. Developing professional projects with the use of established principles and methods in |
| | the field |
| Transversal competences | CT1 Applying the principles, norms and values of professional ethics within one's own |
| | rigorous, efficient and responsible work strategy. Solving in real time, in conditions of |
| | qualified assistance, a real/hypothetical problem at work, respecting the norms of professional |
| | ethics. |

7. Course objectives (arising from the acquired specific competencies)

| 7. Course objectives (ar | 7. Course objectives (arising from the acquired specific competencies) | | | | |
|--------------------------------|--|--|--|--|--|
| 7.1 General objectives of the | The present course is part of the education plan of the Faculty of Science, major: Business | | | | |
| course | Administration. It is a course with theoretical and practical approach. Its role is to provide | | | | |
| | the students' the speciality training in the banking sector. It approaches banking processes and phenomena as essence and forms of manifestation, the connections with other | | | | |
| | economic processes, and the principles used to develop an efficient banking policy as well | | | | |
| | economic processes, and the principles used to develop an efficient banking policy as well | | | | |
| 7.2 Specific objectives of the | Knowledge of the fundamental concepts of the internal and international norms | | | | |
| course | in the banking sector | | | | |
| | – Identification and analysis of various banking operations | | | | |
| | - Identification and analysis of the payment instruments and modes of payment | | | | |
| | Problem solving issues specific to the payment incidents | | | | |
| | | | | | |

8. Course contents

| 8.1 Course (learning units) | Teaching methods | Remarks |
|--|--|---------|
| Chapter 1. BANKING SYSTEM ORGANIZATION AND FUNCTIONING. Banking system structure. European System of Central Banks and the Central Bank. Types of banks. | Lecture Exemplification | 2 Hours |
| Chapter 2. COMMERCIAL BANKS AND THEIR OPERATIONS. Commercial bank operations. Bank credit and interest | Lecture Conversation Exemplification | 2 Hours |
| Chapter 2. COMMERCIAL BANKS AND THEIR OPERATIONS. Bank risk register. Credit office | Lecture Conversation | 2 Hours |
| Chapter 3. PAYMENT INSTRUMENTS AND MODES OF PAYMENT. Draft. Check | Lecture Conversation Exemplification | 2 Hours |
| Chapter 3. PAYMENT INSTRUMENTS AND MODES OF PAYMENT. Note of hand. Payment order. Documentary credit | Lecture Conversation Exemplification | 2 Hours |
| Chapter 3. PAYMENT INSTRUMENTS AND MODES OF PAYMENT. The documentary incasso. Other payment instruments. Payment Incidents Register. | Lecture Conversation Exemplification | 2 Hours |
| Chapter 4. CENTRAL BANKS AND THEIR OPERATIONS. Historical reference about the central banks. Central bank functions | Lecture Conversation | 2 Hours |

| Chapter 4. CENTRAL BANKS AND THEIR OPERATIONS. Central bank operations. The National Bank of Romania | Lecture Conversation | 2 Hours |
|---|--------------------------------------|---------|
| Chapter 5. BANK CARD. Types of cards. Card operations | Lecture Conversation Exemplification | 2 Hours |
| Chapter 6. BANK DISCOUNT PROCEDURES. Interbank compensation. Transfer of electronic funds. REGIS, SENT, and SAFIR systems | Lecture Conversation Exemplification | 2 Hours |
| Chapter 7. BANK RISK AND PRUDENTIAL NORMS Bank risk typology. Risk identification | Lecture Conversation Exemplification | 2 Hours |
| Chapter 7. BANK RISK AND PRUDENTIAL NORMS. Bank prudential norms applied in Romania | Lecture Conversation Exemplification | 2 Hours |
| Chapter 8. BANK PERFORMANCE AND SURVEILLANCE. Bank performance | Lecture Conversation Exemplification | 2 Hours |
| Chapter 8. BANK PERFORMANCE AND SURVEILLANCE. Bank surveillance | Lecture Conversation Exemplification | 2 Hours |

Bibliography

- Iuga Iulia, Mihalciuc Anastasia. (2020). Economic Crises. Effects on Banking Systems and Investment Decision. LAP Lambert Academic Publishing. ISBN: 978-620-2-92090-2
- 2. **Iuga Iulia**, Operațiuni preliminare acordării creditelor bancare, Aeternitas, Alba Iulia, 2004
- 3. **Iuga Iulia**, Monedă și credit. Îndrumar. Caiet de lucrări practice, Risoprint, Cluj Napoca, 2005
- 4. **Iuga Iulia**, Banks and banking operations, suport de curs în format electronic, 2019, nr inregistrare bibliotecă: 23/10.01.2019.
- 5. Achim M., Hada T., Iuga I., Politici actuale de finantare a afacerilor, Aeternitas Publishing House, Alba Iulia, 2011
- 6. Brezeanu, Petre; Triandafil, Cristina, *Managementul financiar bancar al riscului de faliment corporativ*, Cavaliotti, Bucharest, 2009.
- 7. Coffey, Peter, The European Monetary System Past, Present And Future, Dordrecht:Kluwer Academic Publishers, 1987
- 8. Grauwe, Paul De, Economics Of Monetary Union, London:Oxford University Press, 2007
- 9. Niermann, Arne, Explaining Decisions In The European Union, Cambridge: Cambridge University Press, 2006
- 10. Piedelievre Stephane, Instruments de credit et de paiement, 5 edition, Dalloz, 2007
- 11. ROSCA TEODOR, **IUGA IULIA** Monedă și credit, Risoprint, Cluj Napoca, 2005

Normative Acts:

Government Emergency Ordinance no. 99/2006 updated

Banking legislation updated until 01. October 2024.

| 8.2. Seminar | | |
|---|---------------------------|---------|
| - ESCB operations | Conversation | 2 Hours |
| - ESCB one-day credit | Exemplification Practical | |
| - ESCB one-day deposit | applications | |
| - Bank assets and liabilities structure | Conversation | 2 Hours |
| - Analysis of a credit file of an individual party | Exemplification Practical | |
| - Analysis of a credit file of all individual party | applications | |
| Analysis of a small file of a inviction areas. | Conversation | 2 Hours |
| - Analysis of a credit file of a juristic person | Exemplification Practical | |
| - Bank interest | applications | |
| Asset anamations of control hanks | Conversation | 2 Hours |
| - Asset operations of central banks | Exemplification Practical | |
| - Liability operations of central banks | applications | |

| - How to write a draft | Conversation | 2 Hours |
|------------------------------------|---------------------------|---------|
| - How to write a check | Exemplification Practical | |
| - How to write a payment order | applications | |
| - Check circuit | | |
| - The circuit of the payment order | | |
| - Draft circuit | | |
| - Payment order compensation | | |
| - Payment Incidents Register | | |
| - How to write a payment order | Conversation | 2 Hours |
| - How to write credentials | Exemplification Practical | |
| - How to write a letter of credit | applications | |
| | Conversation | 2 Hours |
| - Bank performance indicators | Exemplification | |

Bibliography

- Iuga Iulia, Mihalciuc Anastasia. (2020). Economic Crises. Effects on Banking Systems and Investment Decision. LAP Lambert Academic Publishing. ISBN: 978-620-2-92090-2
- 13. Iuga Iulia, Operațiuni preliminare acordării creditelor bancare, Aeternitas, Alba Iulia, 2004
- 14. **Iuga Iulia**, Monedă și credit. Îndrumar. Caiet de lucrări practice, Risoprint, Cluj Napoca, 2005
- 15. **Iuga Iulia**, Banks and banking operations, suport de curs în format electronic, 2019, nr inregistrare bibliotecă: 23/10.01.2019.
- 16. Achim M., Hada T., **Iuga I**., Politici actuale de finantare a afacerilor, Aeternitas Publishing House, Alba Iulia, 2011
- 17. Brezeanu, Petre; Triandafil, Cristina, *Managementul financiar bancar al riscului de faliment corporativ*, Cavaliotti, Bucharest, 2009.
- 18. Coffey, Peter, The European Monetary System Past, Present And Future, Dordrecht:Kluwer Academic Publishers, 1987
- 19. Grauwe, Paul De, Economics Of Monetary Union, London:Oxford University Press, 2007
- 20. Niermann, Arne, Explaining Decisions In The European Union, Cambridge: Cambridge University Press, 2006
- 21. Piedelievre Stephane, *Instruments de credit et de paiement*, 5 edition, Dalloz, 2007
- 22. ROSCA TEODOR, IUGA IULIA Monedă și credit, Risoprint, Cluj Napoca, 2005

Normative Acts:

Government Emergency Ordinance no. 99/2006 updated

Banking legislation updated until 01. October 2024.

9. Corroboration of course contents with the expectations of the epistemic community's significant representatives, professional associations and employers in the field of the academic program

The contents of this file are the result of consulting information related to the business environment requirements, requirements that we became aware of during the meetings with the business representatives - who are members of the CEAC committees for the study programs of the Faculty of Economic Sciences.

The contents of the discipline are adapted to the current legislative framework and can contribute to the training of specialists in the banking field. For students who continue their studies in the master's degree program in banking, the discipline can be a starting point for deepening the field and elaborating works with a high scientific level.

The pragmatic character of the discipline, resulting from the operationalization of the main activities specific to the banks, is in accordance with the requirements of the contemporary economic-financial community.

10. Assessment

| Activity | 10.1 Evaluation criteria | 10.2 Evaluation methods | 10.3 Percentage of final grade |
|------------------------------------|--|---|--------------------------------|
| 10.4 Course | Correct and complete solving of the exam topics | Written exam | 70% |
| 10.5 Seminar/laboratory | Correctness and completness in the drawing up of practical works Paper scientific content | Verification during the semester Practical works/papers | 30% |
| | - Involvemnet in approaching the seminar topics | | |
| 10.6 Minimum performance standard: | | | |

- have a complete portfolio of practical works from the seminar
- know how to complete a payment instrument
- know how to calculate the interest rate on a bank loan
- know how to analyze banking risks
- obtaining the minimum grade 5 (five)

Fill in date 12.09.2024

Course leader's signature, PhD Assoc.Prof. Iuga Iulia Seminar tutors signature, Asistant.PhD. Ciolomic Ioana

Approval date in departament 16.09.2024

Department director's signature, PhD Assoc.Prof. Maican Silvia